

APPENDIX N

LETTER OF UNDERSTANDING

Re: Physician and Medical Specialist Recruiting

The parties are agreed that it is in the interests of faculty and staff at Trent, as well as the greater Peterborough community, to attract physicians and medical specialists to establish their practice in Peterborough.

To this end, the parties commit to working with the City in support of its recruitment campaign. This may include working together to explore career opportunities for family members, communications of the services available to faculty and staff and reviewing other support as recommended by the City. The parties' willingness to do its part to attract physicians will be communicated to the City and may form part of its web-based and print communications to prospective doctors.

Dated at Peterborough this 26th day of October, 2005.